

Ausenco Delivering Sustainable Growth

Presented by
Craig Allen, Chief Financial Officer

Deutsche Bank Emerging Companies Conference
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Agenda

- Ausenco – Group Overview
- Global Resources Sector
- Ausenco Diversification



The Ausenco Group



Ausenco Overview

“Ausenco is a leading engineering and project management services provider to the minerals and resources industries.”

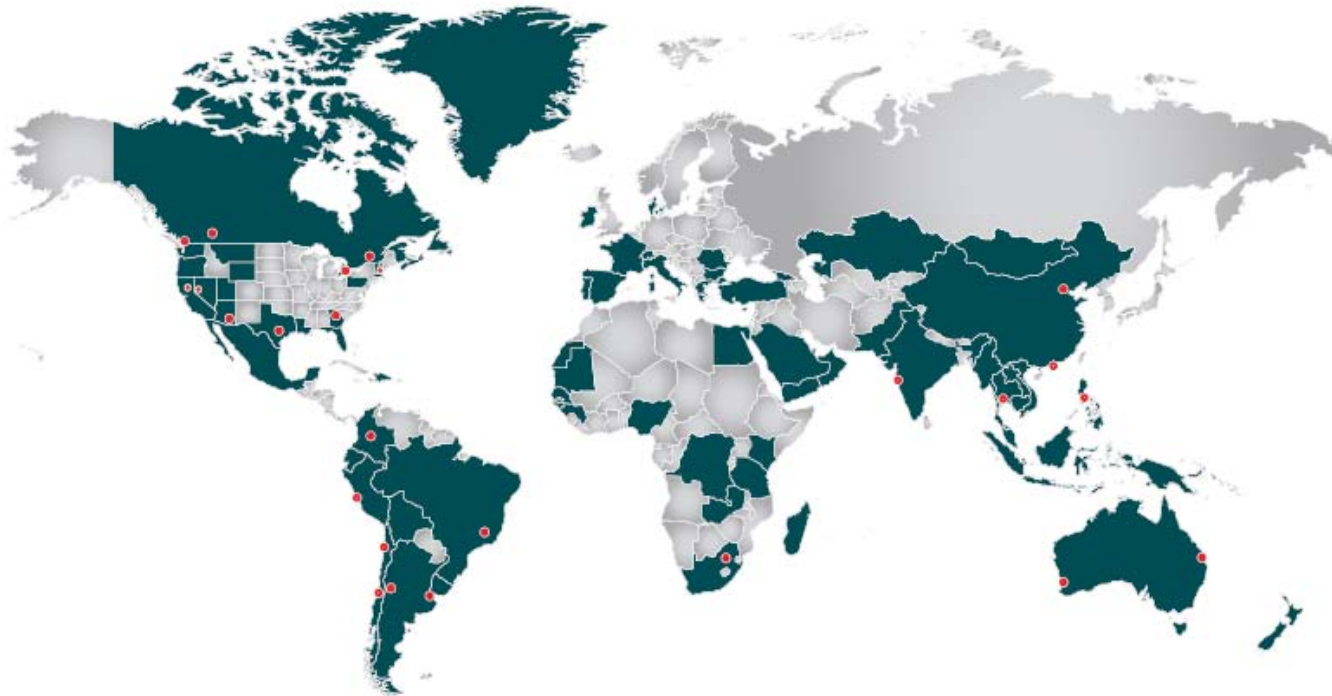
Ausenco Minerals, is a specialist engineering, procurement and construction management (EPCM) service provider to the minerals industry, traditionally focused on the precious and base metal sectors.

In March 2008, Ausenco acquired:

- **Pipeline Systems Incorporated**, world leader in engineering and design of long distance slurry pipeline transport systems,
- **Sandwell International Inc**, world leader in the engineering of ports and bulk materials handling systems for the mining and oil and gas industries, energy industry and industrial process industries, and
- **Vector Engineering Inc**, an international leader in geotechnical, civil, environmental and water resource services.



Global Delivery And Expertise



- GROUP PROJECT/STUDY EXPERIENCE
- CORPORATE CENTRES
- DESIGN AND ENGINEERING OFFICES
- ◇ PROCUREMENT OFFICES

COUNTRY	LOCATION	COUNTRY	LOCATION	COUNTRY	LOCATION	COUNTRY	LOCATION	COUNTRY	LOCATION
Argentina	Buenos Aires	Canada	Montreal	China	Hong Kong	Thailand	Bangkok	USA	Reno
Argentina	Mendoza	Canada	Toronto	Colombia	Bogota	USA	Atlanta	USA	Tucson
Australia	Brisbane	Canada	Vancouver	India	Mumbai	USA	Concord		
Australia	Perth	Chile	Antofagasta	Peru	Lima	USA	Denver		
Brazil	Belo Horizonte	Chile	Santiago	Philippines	Manila	USA	Grass Valley		
Canada	Calgary	China	Beijing			SA	Houston		



Enhanced Global And Industry Diversification

The three acquisitions will provide Ausenco with:

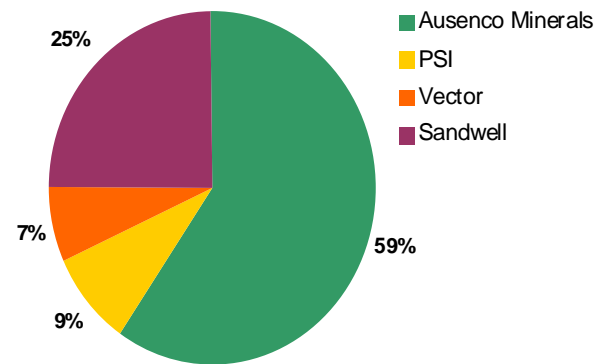
- Greater resource sector and geographic diversity
- Over 2,500 personnel in 26 office locations in 13 countries
- Consistent margins, earnings per share accretion and new opportunities for growth
- Service capability as a “total service provider” across the project lifecycle for the global minerals sector
- The three acquisitions would have been approximately 15% earnings per share accretive on a 2007 pro forma basis before synergies and amortisation of identifiable intangibles
- Greater commodity diversification with the addition of iron ore, and coal, and sector diversification into energy and oil and gas
- Significant global footprint expansion in mining and resource growth markets of North and South America



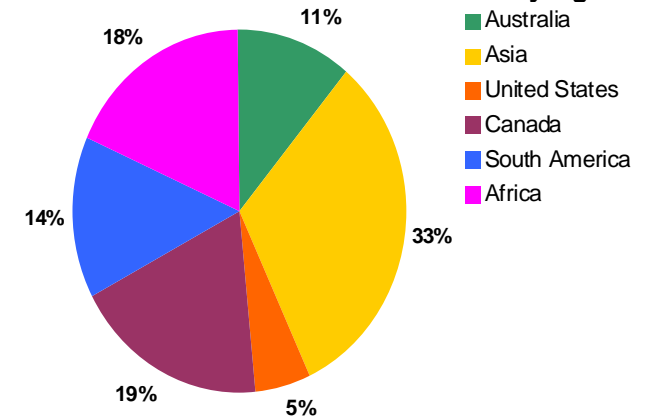
Our Global Profile

“Diversified business exposures”

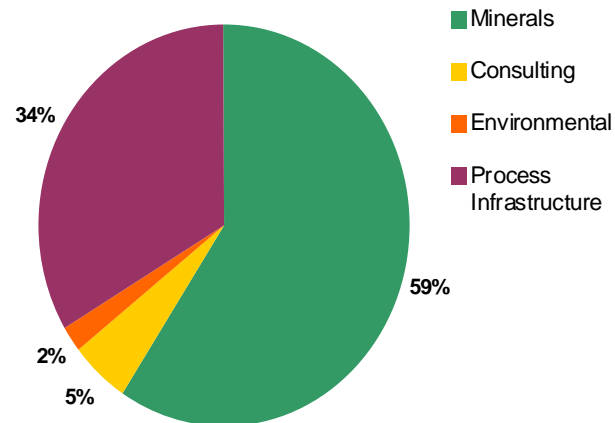
Revenue by business



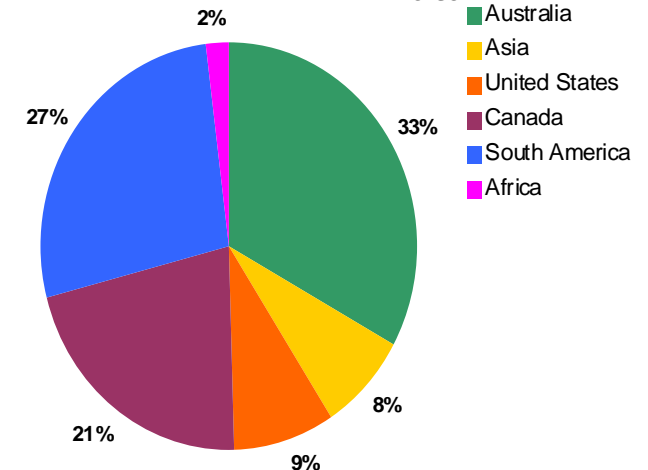
Revenue by region



Revenue by service



Personnel by region



Notes

- Based on pro-forma EPCM study and project revenues only for the 12 months ended 31 December 2007
- PSI and Vector financials for the 12 months to 31 December 2007 converted from USD to AUD at a rate of 0.84
- Sandwell financials for the 12 months to 31 December 2007 converted from CAD to AUD at a rate of 0.90

2007 Financial Highlights

- **Actual 2007 full year financial performance**
 - Revenue up 125% to \$356.9 million
 - EBIT up 175% to \$48.8 million
 - NPAT up 209% to \$41.5 million
 - Operating cash flow up 406% to \$88.6 million
 - Final dividend per share increased to 17.25 cps, franked to 60%
- **Net cash increased** to \$94.5 million, with no external bank debt
- **Record Minerals order book** at US\$2.9 billion through to 2009
 - US\$0.9 billion new work awarded during the year
 - Lumwana due for mechanical completion 28 June 2008
 - All projects meeting objectives
- **Post three acquisitions**, profile of 2007 pro-forma annualised results:
 - Revenue – Over \$500 million
 - EBIT – Indicatively \$70 million
 - EBIT margins – Consistent with pre acquisition margins at 12.7%



Enhancement Strategy

“Each of the acquisitions is earnings per share accretive in their own right. The strongest growth benefits will come from the opportunities to cross sell our services.”

- Business names to be retained, given strength in respective markets
- No management changes in acquired businesses
- Strong alignment of values, culture and safety focus should allow ease of transition integration
- Commitment to safety is a key focus and core value to enable excellent safety record to continue in the challenging operational environments
- Enhanced sharing of common resources and infrastructure, where appropriate
- Early identification of increased geographic diversification and project opportunities
- Management teams to ensure maximum alignment for all stakeholders on common projects



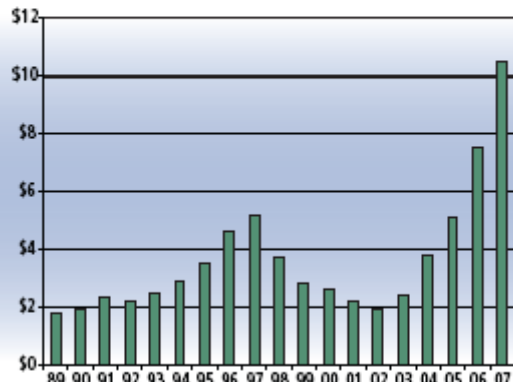


Global Resources Sector

Global Exploration Expenditure at Record Levels

- In 2007, nonferrous exploration expenditure increased to record levels of US\$10.5 billion (US\$11.4 billion incl uranium)
 - 40% above 2006 estimated totals,
 - An increase of 450% (US\$8.6 billion) since the bottom of the cycle 2002, and
 - More than twice last peak of US\$5.2 billion.
- Typically, 4 to 6 years from exploration to project commencement

Figure 1: Estimated Total Worldwide Exploration Budgets, 1989-2007 (US\$ billions)



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Worldwide Exploration Budgets by Region, 2007 (1,821 companies' budgets totaling \$9.99 billion)

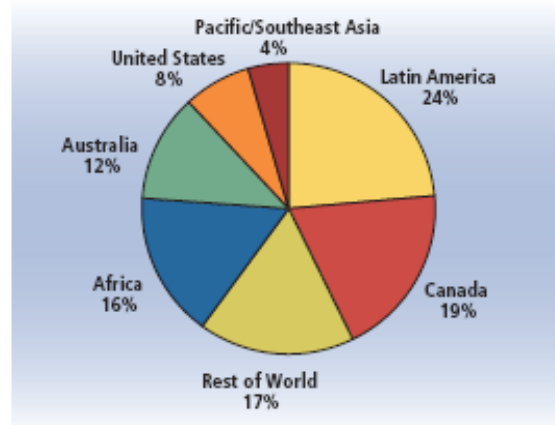
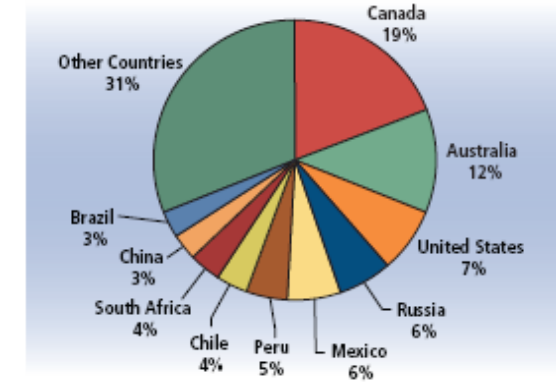


Figure 6: 2007 Exploration Budgets for the Top Ten Countries (top ten countries' budgets account for 69% of 2007 total budgets of \$9.99 billion)

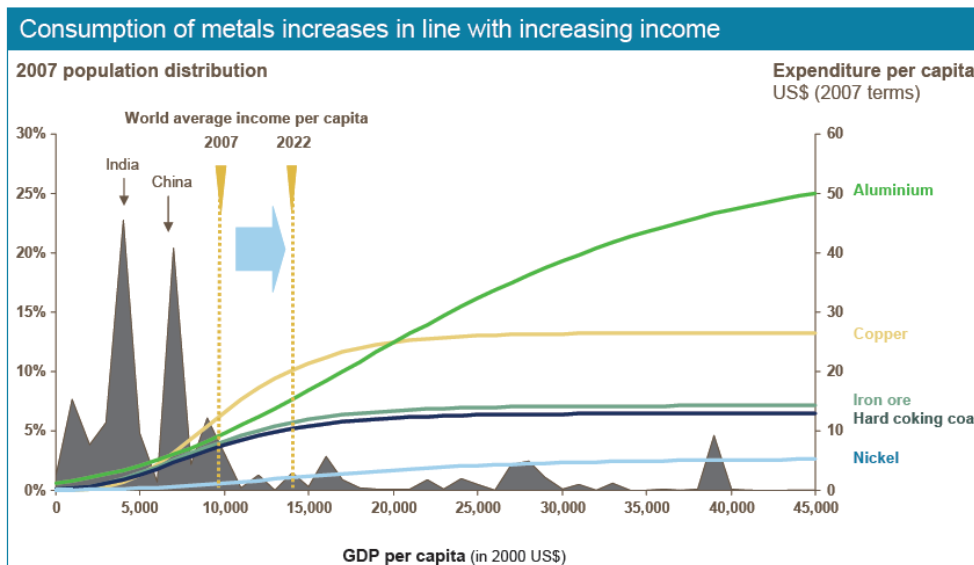


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Globalisation And Industrialisation Dynamics

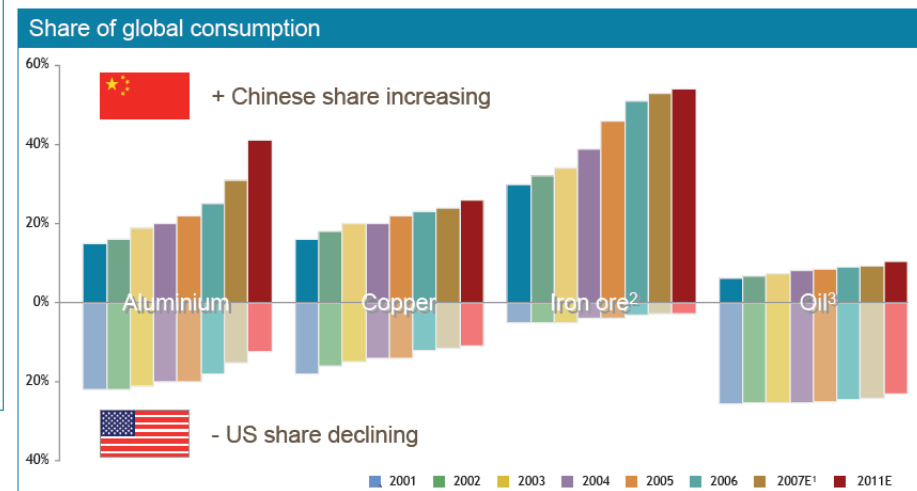
- Consumption of metals increases in line with increasing per capita income
- Chinese share of global consumption increasing, relative to US

Source: Rio Tinto



Source: Global Insight for population distribution; Rio Tinto estimates for commodity expenditure profiles.

Note: Expenditure profiles are based on Rio Tinto estimates of global income and consumption relationships and average real terms prices between 1990-2006. Iron ore and hard coking coal expenditure calculated based on crude steel demand projections, assuming all met by blast furnace production at historic average export prices.



Source: AME for aluminium, copper and iron ore. 2001-2006 oil data source is BP Statistical Review of World Energy 2007

Note: Consumption data for aluminium, copper and iron ore represents "apparent" consumption rather than actual consumption and is determined by: apparent consumption = domestic production + imports - exports - change in stocks (where available)

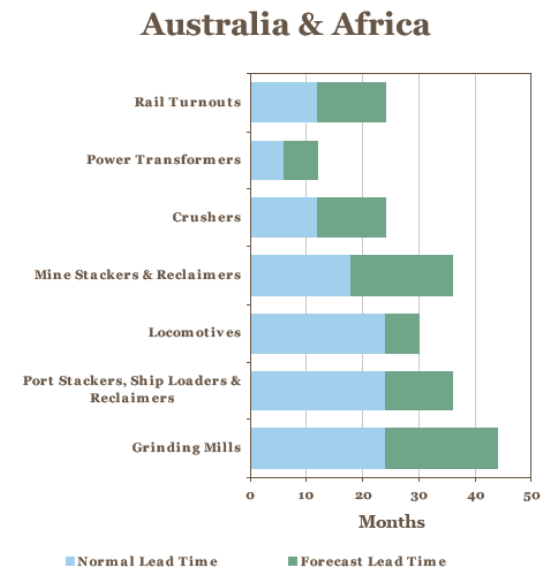
¹ Forecast available only ² Seaborne ³ Data for 2007 and 2011 is calculated by applying expected consumption growth rates from IEA (International Energy Outlook) to historical data

Commodity Demand Remains Strong

- Economic indicators indicate that resources markets to continue cyclical strength
- Generally all minerals and metal prices remain above historical trends
- Following volatile start to 2008, softened metal prices have now trended up
- Despite negative financial and credit market sentiment, resource market activity continues with a degree of resilience
- Globalisation, industrialisation (particularly in BRIC countries) and upgrading and replacing aging infrastructure in established economies should keep demand robust
- Metal demand remains strong, e.g. BHPBilliton indicates:
 - 1900 to 2007 – 608 mt of refined copper consumed (18 mtpa in 2007),
 - 2007 to 2032 – 680 mt of refined copper consumed (37.8 mtpa in 2007)
- Historically, a 3 to 4 year lag between metal price peaks and the decline in capital expenditure

Sector and Commodity Supply Constraints

- Mined supply increases have been slower than expected given robust metal prices
- Increasing operation and development costs will continue to pressure new global supply
- Engineering, project managers and designers – Limited resources
- Increasing shortfalls of metal supply also attributable to:
 - Equipment lead time supply forecasts have pushed back some major new projects
 - Slower than planned ramp-up at expansions / new mines
 - Natural events / disasters
 - Political issues
 - Lower grades
 - Labour constraints
- Project timelines extended require adaptable management styles



Source: Rio Tinto

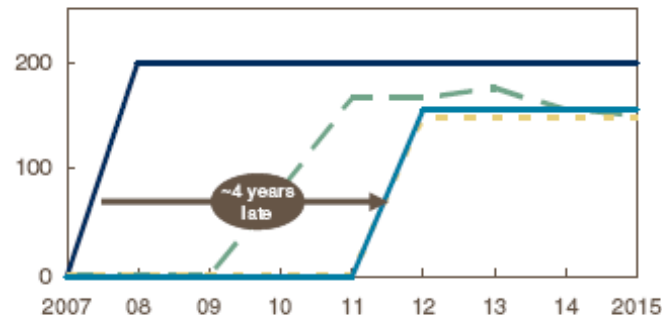
Project Timelines Extended

Supply forecasts have been pushed back for some major new projects

— 2004 projections - - - 2006 projections
- - - 2005 projections — 2007 projections

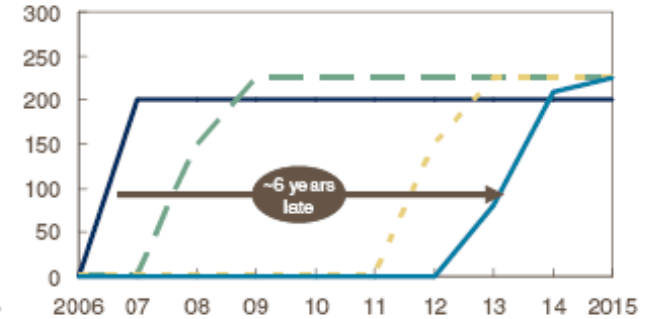
Alemao, Brazil

Projected production (annual kt Cu)



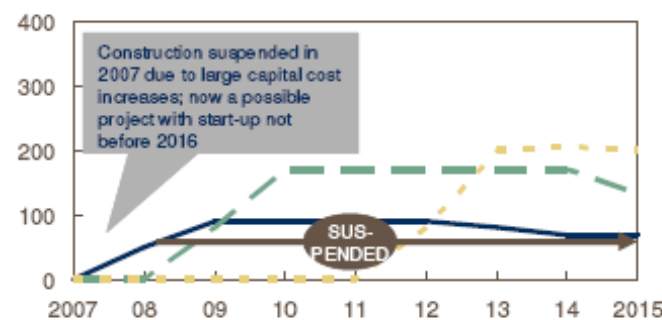
Olympic Dam expansion, Australia

Projected production (annual kt Cu)



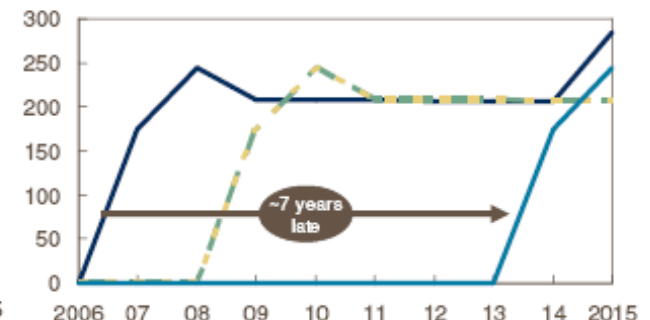
Galore Creek, Canada

Projected production (annual kt Cu)



Mansa Mina, Chile

Projected production (annual kt Cu)



A Challenging Environment

- Exploration expenditure – At record levels
 - Typically, 4 to 6 years from exploration to project commencement
- Commodity demand remains strong
 - Globalisation and industrialisation dynamics
 - Historically, a 3 to 4 year lag between metal price peaks and the decline in capital expenditure
- Resources supply constraints
 - Resource and sector issues
 - Extended project deadlines require adaptable management styles
- Resource companies committing to historically highest levels of committed project expenditure:
 - Majors, across the commodity spectrum
 - Mid-tiers, both brownfield expansions and greenfield opportunities
 - Juniors, following success exploration



Ausenco Diversification

Diversification To Meet Challenges

Planned strategic diversification to mitigate overall exposures, by:

- Geography, regions
 - Across all major markets, including Africa and South America
- Clients
 - Major, mid-tier, junior client base
 - No one client more than 10% to 12% of total EPCM revenue
 - Top 8 to 10 clients represent between 40% and 50% of revenue
- Commodities
 - Expertise across all major commodities, extending into iron ore and coal
- Contracting approaches
 - Predominately in consulting, EPCM and O&M, one EPC project
- Industry sectors
 - Minerals, ports, energy, oil & gas and consulting
- Order book composition
 - Well diversified across these metrics



Delivering On Our Strategic Growth Drivers

Growth opportunities

- Geographic diversity, good margins, revenue and earnings accretion
- Position the businesses within the group for the next stage of growth
- New markets will provide additional growth opportunities
- Leveraging service delivery options to clients to further increase earnings

Diversified operations

- A full engineering service from 'pit to port' for the mining industry and greater diversity of services for other resources sector organisations
- Group's operations now diversified across:
 - Mining process infrastructure
 - Ports and marine infrastructure, bulk materials handling and transportation
 - Minerals consulting
 - Environmental consulting
 - Energy, oil and gas
- Commodity diversification including coal, gold, copper, iron ore, silver, nickel
- Geographic diversity across Americas and Canada, Australia, Asia and Africa

Strong client base and workforce

- A solid client base and strong pipeline with a range of the largest, most successful and emerging resources companies in the world
- Over 2,500 personnel in 26 office locations in 13 countries
- Aligned cultures and management retention and growth plans

Ausenco - Solid Start To 2008

- Targeted project pipeline remains strong
- Increased world exploration in targeted regions deepening project opportunities
- Record levels of committed project expenditures by all clients
- Continued personnel growth and accumulated project expertise
- Strong focus on integration and enhancement of new businesses
- Strong balance sheet to fund future growth
- Proven capability to deliver on time and on budget



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